

LESSON-PLAN (Session 2024-25) Even Semester

Name of A.Professor: Ms. Amita Rani
 Subject: Human Resource Management
 Class: M. Com Ist Year (2nd Sem)
 Subject/Paper: M24-COM-201

Sr. No.	Days	Topics to be covered	Remarks if any
1	20-01-2025 to 31-01-2025	Human resource management: Concept, evolution, scope and importance, objectives and functions; Qualities, role and functions of human resource manager; HRM in dynamic environment	
2	01-02-2025 to 8-02-2025	Flexi working hours; Work from home policy; Human resource policies; Human resource planning; Job analysis.	
3	09-02-2025 to 16-02-2025	Recruitment; Selection; Induction and placement	Assignments
4	17-02-2025 to 25-02-2025	Work force mobility: Promotion, demotion, transfer and separations	
5	26-02-2025 to 03-03-2025	Training	Presentations
6	04-03-2025 to 08.03.2025	Executive development	
7	09.03.2025-16.03.2025	Holi Break	
8	17.03.2025 to 25.03.2025	Career planning and development	Quiz
9	26.03.2025 to 07.04.2024	Job evaluation and Quality of work life.	Presentations

Amita

10	08.04.2024- 16.04.2024	Performance and potential Appraisal	Test
11	17.04.2025- 25.04.2025	Compensation management	Presentations
12	26.04.2025 to 04.05.2025	Incentives and employee benefits	Demonstrations
13	05.05.2025 to 12.05.2025	Personnel records & HR audit	Group Discussion
14	13-05-2024 to 19.05.2025	International human resource management and Job satisfaction	
15	20-05-2025 to 31.05.2025	Revision , Test and Presentations	
16	01.06.2025	Examinations	

*Vacation as per university calendar

*Assignments and unit test will be taken as per schedule.

Amita
 (Ms. Amita Rani
 A. Prof. of Commerce)

Principal
 29/1/25
 Principal.

Principal
 Govt. College for Girls,
 Palwal(Kurukshetra)

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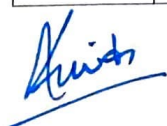
Name of A.Professor: Ms. Amita Rani

Subject: Supply Chain Management

Class: M. Com -11nd semester

Subject/Paper: M24-COM-205

Sr. No.	Days	Topics to be covered	Remarks if any
1.	20-01-2025 to 31-01-2025	Supply Chain Management: Concept, scope and importance in business operations, SCM vs Physical distribution approach - Differences and similarities	
2.	01-02-2025 to 8-02-2025	Evolution of SCM; Integrating inbound and outbound logistics: Strategies, techniques and benefits	
3.	09-02-2025 to 16-02-2025	Customer focus in Supply Chain: Understanding customer needs, enhancing customer satisfaction through SCM; SCM and profitability.	
4.	17-02-2025 to 25-02-2025	Coordination function of SCM: Inter-functional & Inter-corporate Cooperation	Demonstration
5.	26-02-2025 to 03-03-2025	SCM and total cost concept: Cost components, cost minimization strategies	Quiz
6.	04-03-2025 to 08.03.2025	SCM and marketing mix: Product, price, place, promotion integration; SCM's Influence on marketing strategies	
7.	09.03.2025- 16.03.2025	Holi Break	
8.	17.03.2025 to 25.03.2025	Systems approach to SCM: Holistic view, benefits and challenges. Marketing Channels: Functions, types, and role of channel members in SCM	Test-I
9.	26.03.2025 to 07.04.2024	Integrating marketing channels with marketing mix; Marketing channels and retailing strategy	Presentations



10.	08.04.2024-16.04.2024	SCM and marketing mix: Product, price, place, promotion integration; SCM's Influence on marketing strategies	
11.	17.04.2025-25.04.2025	Supply chain as value delivery system: Creating and delivering value, enhancing customer experience; Vendor relationships and distribution channel design.	Assignment-II
12.	26.04.2025 to 04.05.2025	Customer service: Strategy and practices developing effective customer service	Demonstration
13.	05.05.2025 to 12.05.2025	Integration for Efficiency: Transportation and logistics, selecting the right mode, multimodal transportation and documentation; Warehousing and material handling	
14.	13-05-2024 to 19.05.2025	Types and site selection; Order processing and management; SCM and information technology: IT-enabled SCM; ERP, JIT, and quality management	Test-II
15.	20-05-2025 to 31.05.2025	Revision, Test and Presentation	
16.	01.06.2025	Examination	

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Amrita
29/01/2025

(Ms. Amrita Ram
A/P Commerce)

Asker
Principal.
29/1/25
Principal
Principal in Charge for Girls
Govt. College for Girls
Palwal (Kurukshetra)

LESSON-PLAN (Session 2024-25) Even Semester

Name of A. Professor: Ms. Amita Rani

Subject: IT & E-COMMERCE

Class: M.COM 4th SEM

Subject/Paper: MC-401

Sr. No.	Days	Topics to be covered	Remarks if any
1.	01-01-2025 to 07-01-2025	Introduction to E-commerce: Meaning of electronic commerce	
2.	08-01-2025 to 15-01-2025	Business applications of e-commerce, comparison with traditional commerce;	
3.	16-01-2025 to 22-01-2025	Business models in E-commerce – e-shops, e-procurement, e-auctions, value chain integrators, information brokerage, telecommunication, collaboration platforms, etc	
4.	23-01-2025 to 31-01-2025	Electronic payment system; E-Banking – concept, operations.	Demonstration
5.	01-02-2025 to 8-02-2025	Online fund transfer – RTGC, ATM, etc., Online share market operations.	Quiz
6.	09-02-2025 to 16-02-2025	Online marketing, Web-based advertising – concept, advantages	
7.	17-02-2025 to 25-02-2025	Types of online advertisements; Search engine – as an advertising media, search engine optimisation – concept and techniques	Test-I
8.	26-02-2025 to 03-03-2025	Email marketing; Social Networking and marketing – promotion, opinion formulation, etc.; Viral Marketing, E-retailing-concept, advantages, limitations	
9.	04-03-2025 to 08.03.25.	CRM and Information Technology, Tools to conducting online research – secondary research, online focus groups,	Presentations



10.	09.03.2025-16.03.2025	Holi Break	
11.	17.03.2025 to 25.03.2025	Web based surveys, data mining from social networking sites	Assignment-II
12.	26.03.2025 to 07.04.2024	Cloud computing – Concept, uses in business; Enterprise Resource Planning.	Demonstration
13.	08.04.2024to 15.4.2024	Security issues in e-commerce - Online frauds, Privacy issues;	Test-II
14.	16.04.2025 to 24.04.2025	Cyber laws including Information Technology Act.	
15.	25.04.2025 to 30.4.2025	Revision, Presentations and Test	
16.	01-05-2024	Examination	

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Amita
(Ms. Amita Rani
AP Commerce)

Shree
Principal. 29/11/25
Principal
Govt. College for Girls,
Muzaffargarh

LESSON-PLAN (Session 2024-25) Even Semester

Name of A.Professor: Ms. Amita Rani

Subject: Corporate Governance

Class: M.Com 4th Sem

Subject/Paper: MC-416

Sr. No.	Days	Topics to be covered	Remarks if any
1.	01-01-2025 to 07-01-2025	Corporate governance: Concept, structure and process..	
2.	08-01-2025 to 15-01-2025	Corporate governance: An Evolutionary Process; Improving the efficiency of corporate governance; Corporate governance in India: Issues for consideration	
3.	16-01-2025 to 22-01-2025	Corporate governance; Globalization and its position in India.	
4.	23-01-2025 to 31-01-2025	Financial disclosure, Business Ethics and corporate governance.	Demonstration
5.	01-02-2025 to 8-02-2025	Corporate disclosure Practices, Transparency and Business Ethics in Corporate Sector	Quiz
6.	09-02-2025 to 16-02-2025	Role of Audit committee in corporate governance.	
7.	17-02-2025 to 25-02-2025	Board of Directors: Composition of Board of directors & their role.	Test-I
8.	26-02-2025 to 03-03-2025	Corporate boards and good governance.	
9.	04-03-2025 to 08.03.25.	Corporate governance in Indian Public enterprises; Corporatization of Agriculture.	Presentations



10.	09.03.2025- 16.03.2025	Holi Break	
11.	17.03.2025 to 25.03.2025	Banks, Financial Institutions and Corporate governance:	Assignment-II
12.	26.03.2025 to 07.04.2024	Corporate governance in banks; Corporate governance.	Demonstration
13.	08.04.2024to 15.4.2024	Contemporary issues in banking industry. Corporate governance in mutual funds;	Test-II
14.	16.04.2025 to 24.04.2025	Depository system: a step towards effective corporate governance.	
15.	25.04.2025 to 30.4.2025	Revision, Presentations and Test	
16.	01-05-2024	Examination	

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Amita
 Ms. Amita Raw
 A.P. Commerce)

G. B.
 Principal.
 Govt. College for Girls,
 Bahwal (Karnal)

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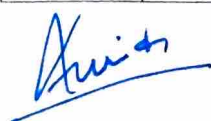
Name of A.Professor: Mrs. Amita Rani

Subject: RETAIL MANAGEMENT

Class: B.Com VIth Sem

Subject/Paper: BC-606 (i)

Sr. No.	Days	Topics to be covered	Remarks if any
1.	01-01-2025 to 07-01-2025	Retailing: concept, characteristics and importance.	
2.	08-01-2025 to 15-01-2025	Theories of retailing; strategic planning in retailing.	
3.	16-01-2025 to 22-01-2025	Planning location of retail institution: trading area analysis	
4.	23-01-2025 to 31-01-2025	Deciding the most desirable type of location, choice of a general location,	Demonstration
5.	01-02-2025 to 8-02-2025	Choosing and evaluating a particular site.	Quiz
6.	09-02-2025 to 16-02-2025	Material handling. Organizational structure in retail institutions	
7.	17-02-2025 to 25-02-2025	Classification of retail institutions.	Test-I
8.	26-02-2025 to 03-03-2025	Store based and non-store based retail organizations.	
9.	04-03-2025 to 08.03.25.	Process of setting up a retail organization	Presentations



10.	09.03.2025-16.03.2025	Holi Break.	
11.	17.03.2025 to 25.03.2025	Store management: blueprinting operations.	Assignment-II
12.	26.03.2025 to 07.04.2024	Deciding stores layout, energy management, security issues.	Demonstration
13.	08.04.2024 to 15.4.2024	Applications of information technology in retailing.	Test-II
14.	16.04.2025 to 24.04.2025	Trends in retailing in India, FDI in retail.	
15.	25.04.2025 to 30.4.2025	Revision, Presentations and Test.	
16.	01-05-2024	Examination.	

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